



DANUBE LOGISTICS



Giurgiulesti International Free Port

International Logistics Hub and Business Park

Danube Ports Day 17 November 2020



DANUBE LOGISTICS

ACTIVITIES



Port
Operation

Giurgiulesti
Inter-
national
Free Port



Short-Sea
&
River
Shipping



Inland
Transport



Forwarding



Business
Park



**GIURGIULESTI
INTERNATIONAL
FREE PORT**

OVERVIEW



- Port with access to Black Sea and Danube river (km 133.8)
- Business Park
- 99 year lease of up to 120 ha
- Free Port Status until 2030
- ~ 470 employees
> USD 70 m investment



**GIURGIULESTI
INTERNATIONAL
FREE PORT**

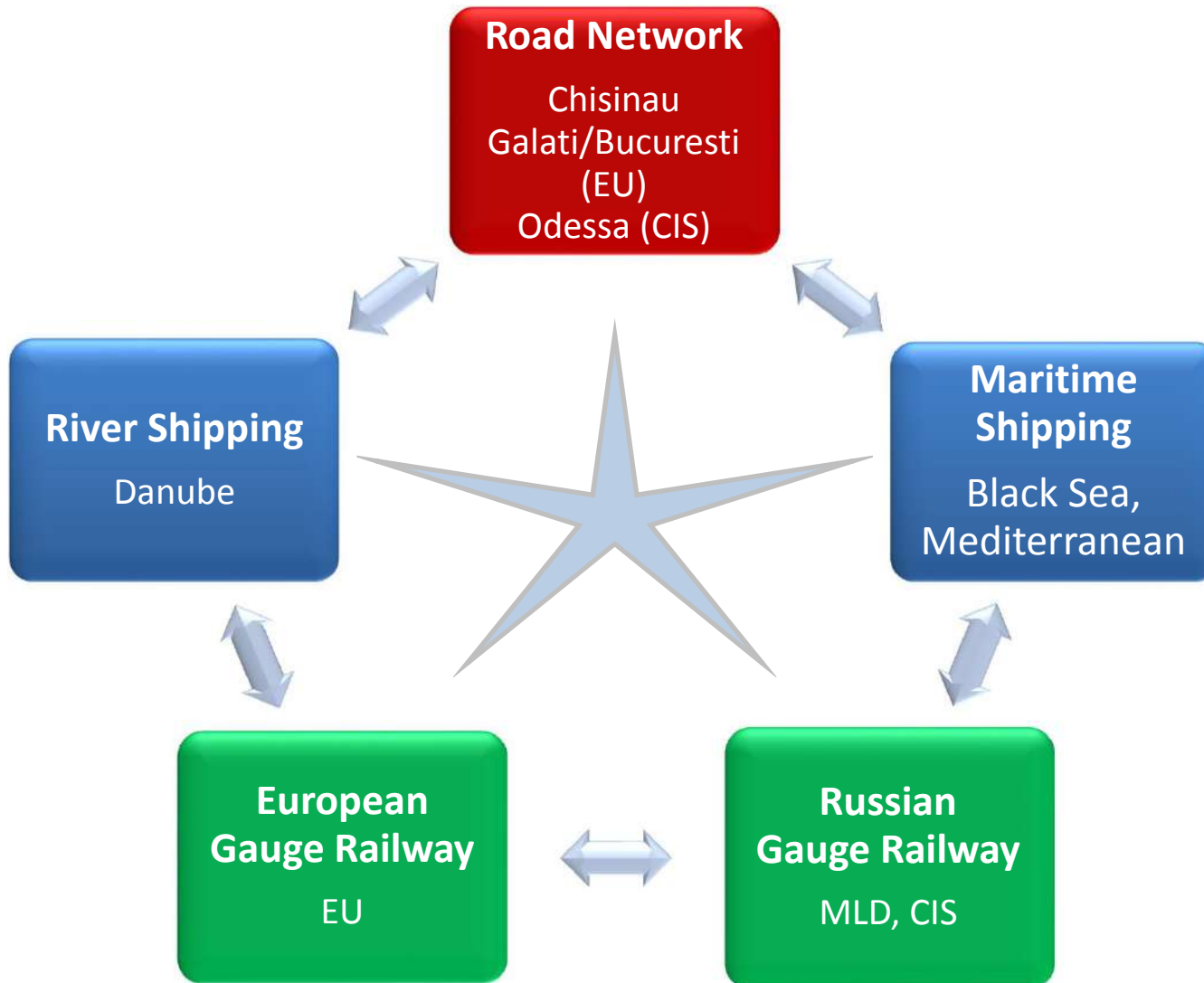
LOCATION





DANUBE LOGISTICS

INTERNATIONAL MULTI-MODAL HUB





DANUBE LOGISTICS

TERMINALS, CARGO & SERVICES

Maritime & River Shipping Terminals	Oil Terminal	Mineral oil, vegetable oil, ethanol
	2 Grain Terminals	Grains, seeds
	General Cargo & Container Terminal	Dry bulk, big bags, container
Railway Terminals EU/RU	Oil Terminal	Mineral oil
	General Cargo Terminal	Dry bulk, big bags, container
Business Park	Land, Warehouses, Offices	Lease contracts



**GIURGIULESTI
INTERNATIONAL
FREE PORT**

OIL TERMINAL





**GIURGIULESTI
INTERNATIONAL
FREE PORT**

OIL TERMINAL

Operated by: Danube Logistics

Storage capacity in excess of 50,000t in 8 tanks (5 diesel, 3 gasoline)

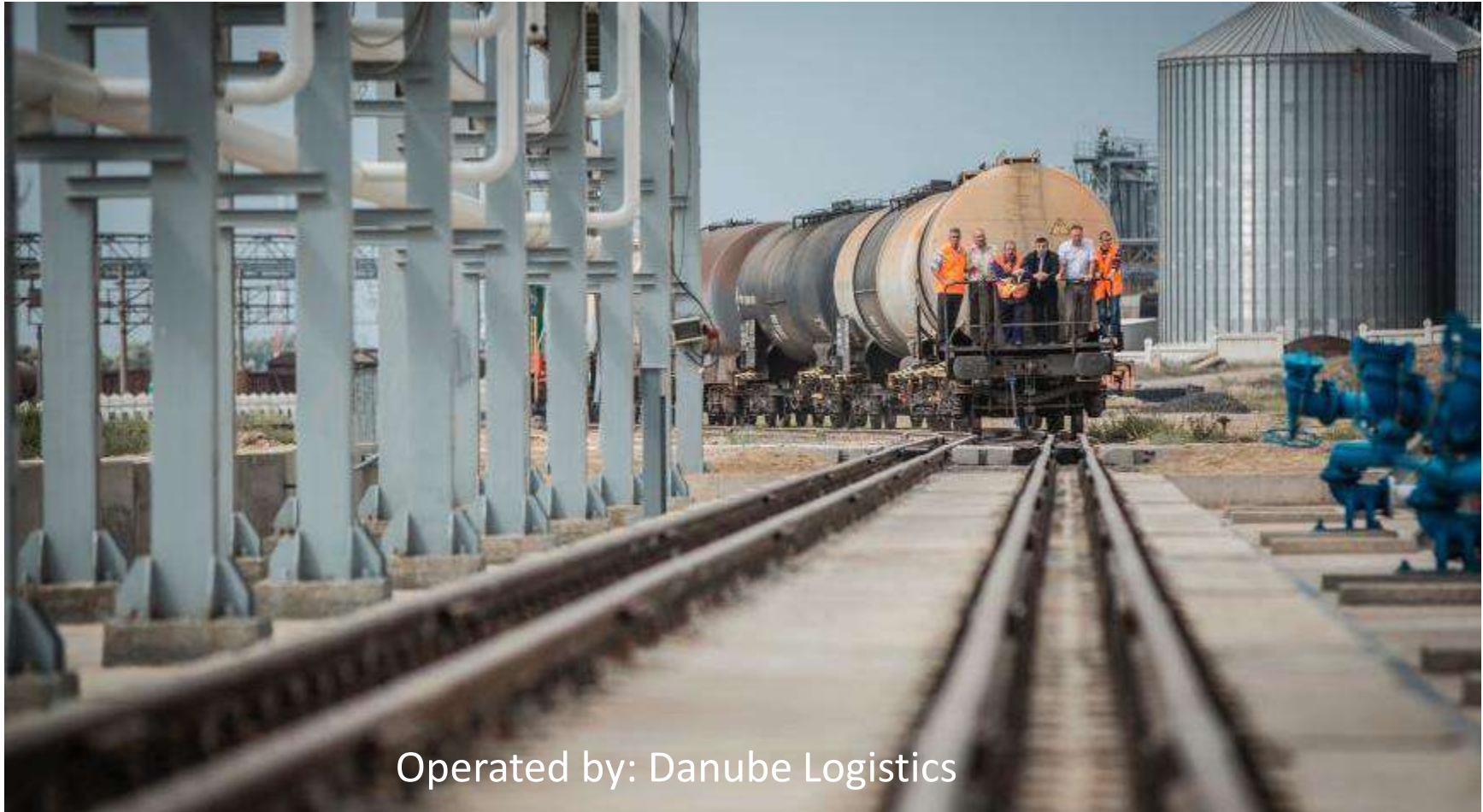
Single berth for vessels with draft of up to 7m





**GIURGIULESTI
INTERNATIONAL
FREE PORT**

MIXED GAUGE OIL RAIL TERMINAL



Operated by: Danube Logistics



GIURGIULESTI
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FREE PORT

TRANS-OIL VEGETABLE OIL TERMINAL

Operated by: Trans-Oil Group
Storage Capacity: 6,000t
Expansion: Construction of crushing plant





**GIURGIULESTI
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TRANS-OIL GRAIN TERMINAL



Operated by: Trans-Oil Group
70,000t Storage Capacity
Transshipment at two berths



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TRANS-OIL GRAIN TERMINAL

Transshipment Capacity >1m tons on 2 Berths





**GIURGIULESTI
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FREE PORT**

TRANS-OIL GRAIN TERMINAL

Loading rate: 800 tons/h





**GIURGIULESTI
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PROGRAIN ORGANIC WAREHOUSES





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MULTI-PURPOSE DRY CARGO TERMINAL





**GIURGIULESTI
INTERNATIONAL
FREE PORT**

MULTI-PURPOSE DRY CARGO TERMINAL

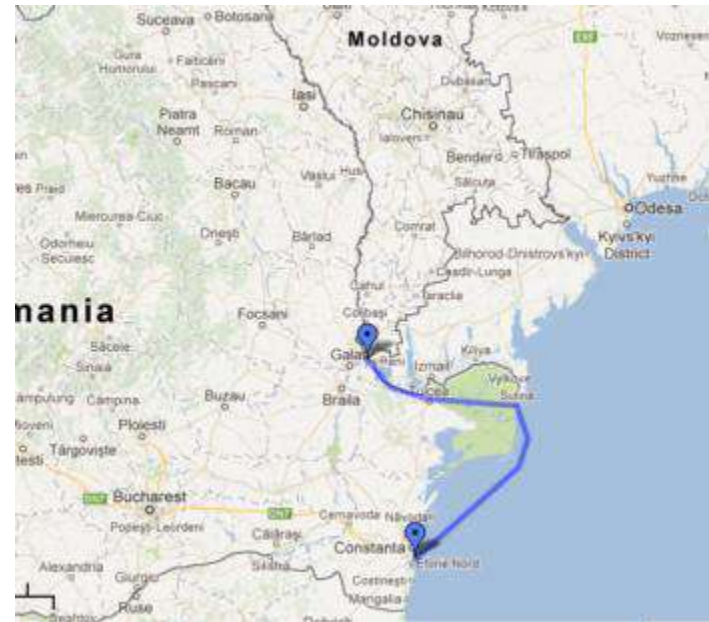




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CONTAINER FEEDER SERVICE

- DL Container Feeder Service:
GIFP – Constanta - GIFP
- Operator:
- Minimum weight  **DANUBE LOGISTICS**
- Routes:
 - Sulina channel
 - Cernavoda channel
- Connection to world-wide networks of searines
- Main partners:





GIURGIULESTI
INTERNATIONAL
FREE PORT

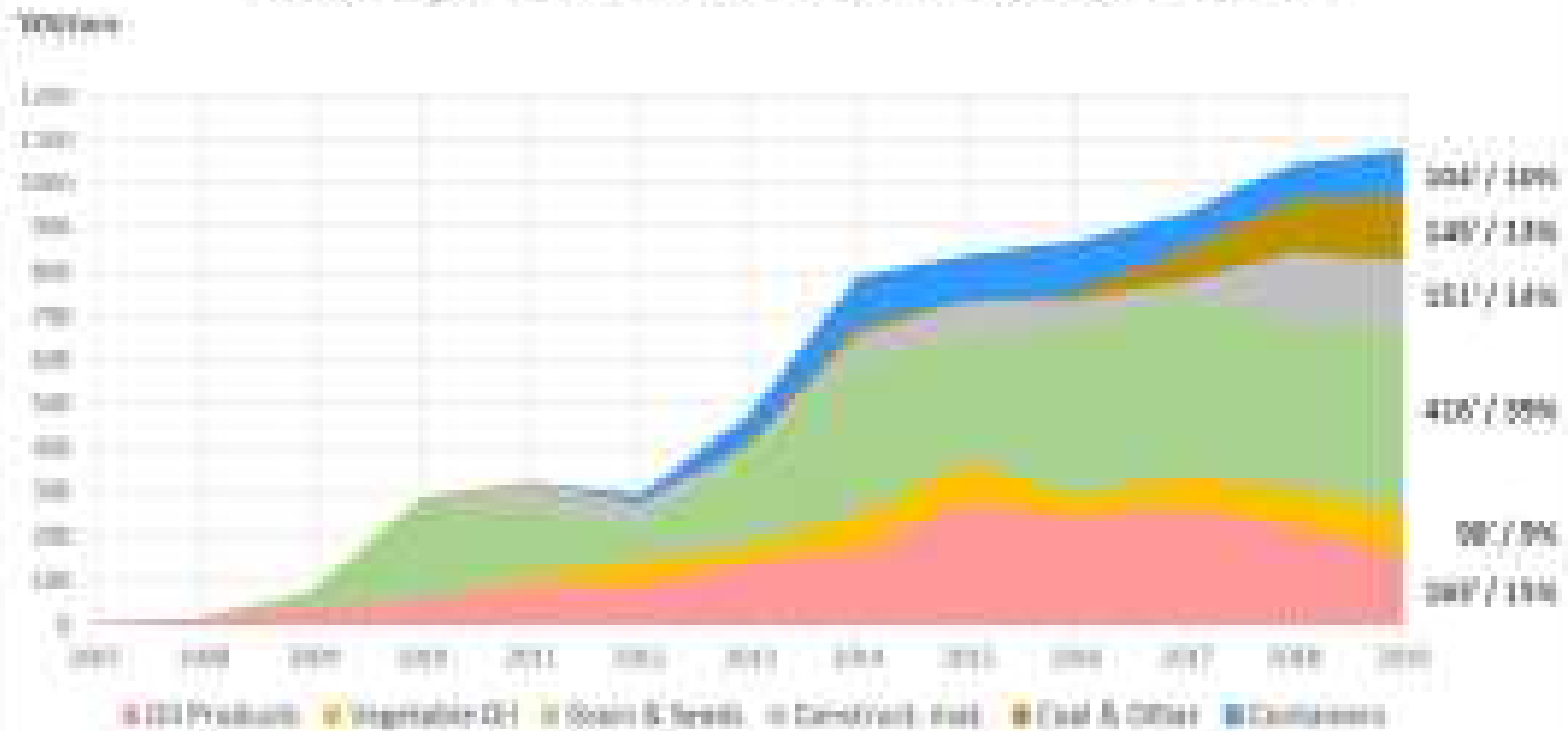
DANUBE SHIPPING

- Main Cargo:
 - Grain:
 - import of corn
 - export of organic grain
 - Construction Material
 - Metal/stones
 - Oil Products
 - General cargo
 - Mainly imports
- Origin/ Destinations:
 - Romania, Bulgaria, Serbia, Hungary, Austria, Germany



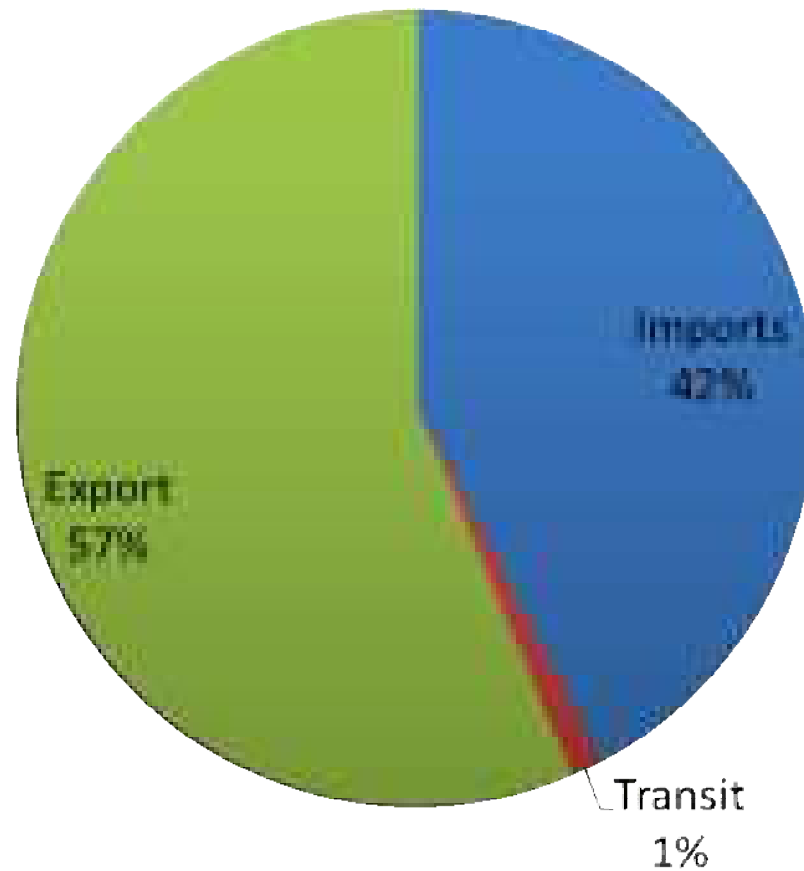


Transshipment Volumes - 1.077 million tons in 2019





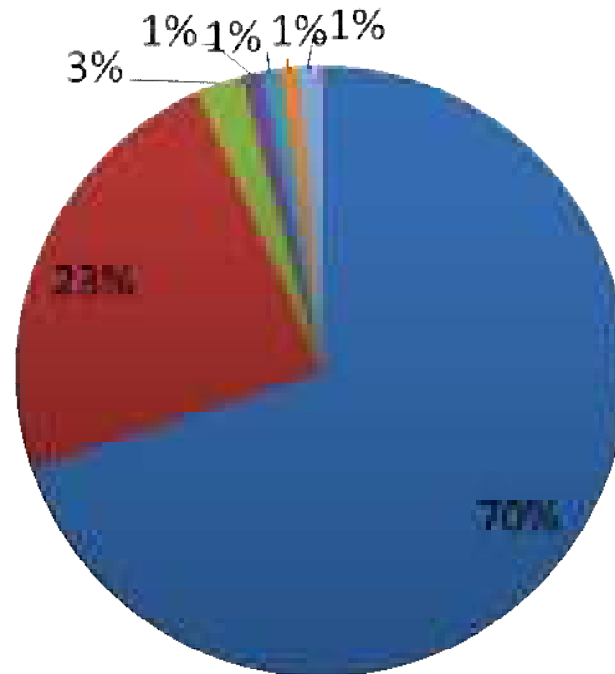
Imports / Exports / Transit in tons (2019)





Imports in tons from 27 Countries - 2019

■ Romania ■ Russia ■ Turkey ■ Bulgaria ■ Serbia ■ China ■ Other

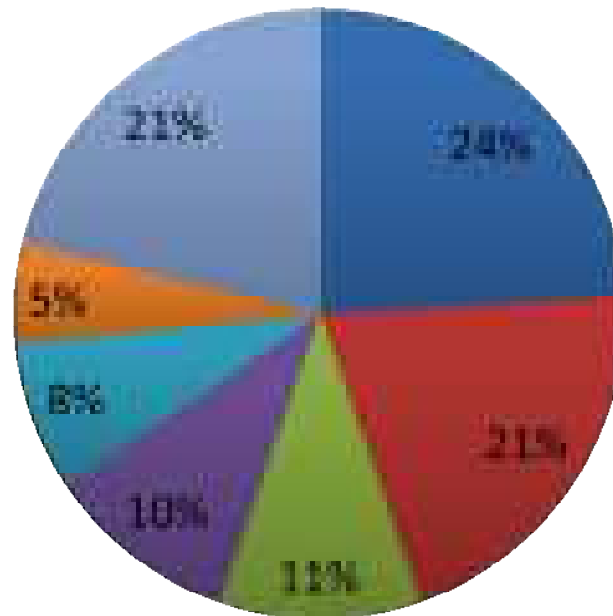


In total 72% of all imports originate from EU countries



EXPORTS (IN TONS) TO 44 COUNTRIES - 2019

■ Turkey ■ Italy ■ Syria ■ Greece ■ Spain ■ Malaysia ■ Other



In total 44% of all exports are directed to EU countries



**GIURGULEȘTI
INTERNATIONAL
FREE PORT**

BUSINESS PARK



- Free Economic Zone until 2030
- Exemption of Import/Export customs duties, VAT and excise duties
- 75% reduction of corporate income tax during the first 10 years of operation (currently 3% instead of 12%)



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