

Save time & emissions Every port call

Danube Port Days 04-Oct-2022



CONFIDENTIAL

Objectives & Agenda

- PortXchange in the Port of Rotterdam
- Similarities and disparities with the Danube River Ports ecosystem
- Our approach and proposed action plan



an0

an0 Port call + individual solutions for each party abhishek nair; 2022-09-21T07:14:05.355

PortXchange introduction Mission

We believe

- Sustainability
- Operational efficiency
- Digitalization

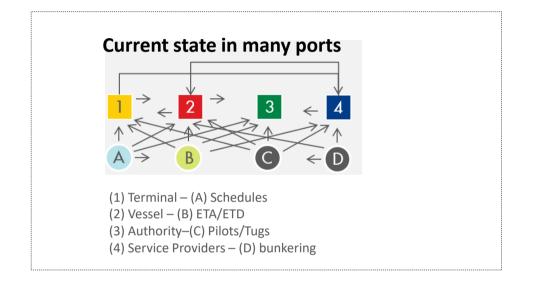
will go hand in hand shaping the future of shipping

Spun off from Port of Rotterdam, we are on a mission to work with the shipping industry to connect port communities worldwide and reduce emissions at large scale and low cost

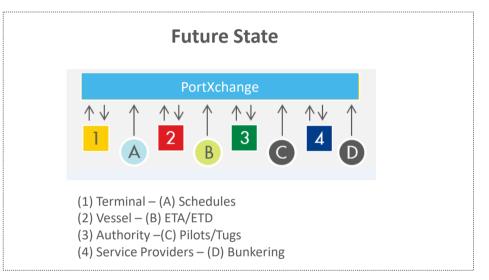
Purpose driven – impact oriented



The problems we see in ports globally



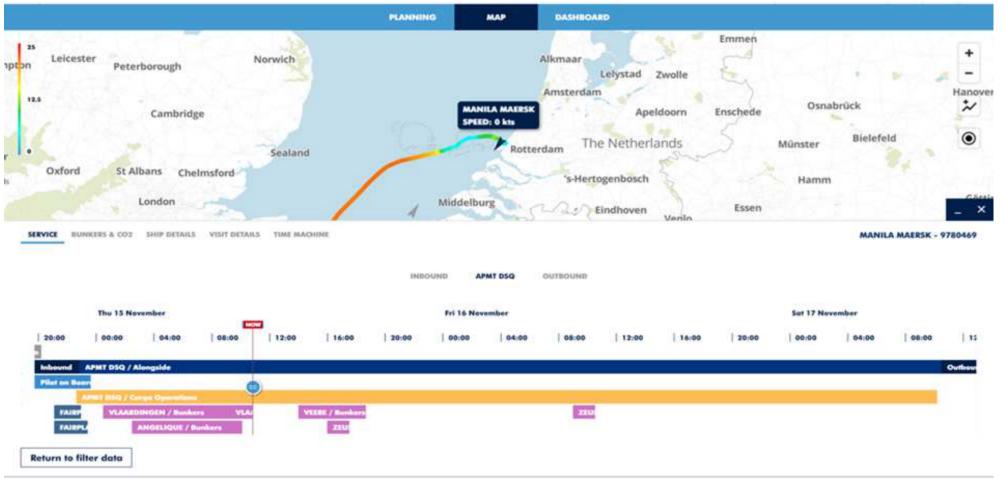
Often ports face fragmented information that hampers a clear view of the different activities of a port call



By connecting all relevant port community players on one platform, PortXchange will support data sharing and collaboration in the port



Pillar 1 - Shared view of operational planning



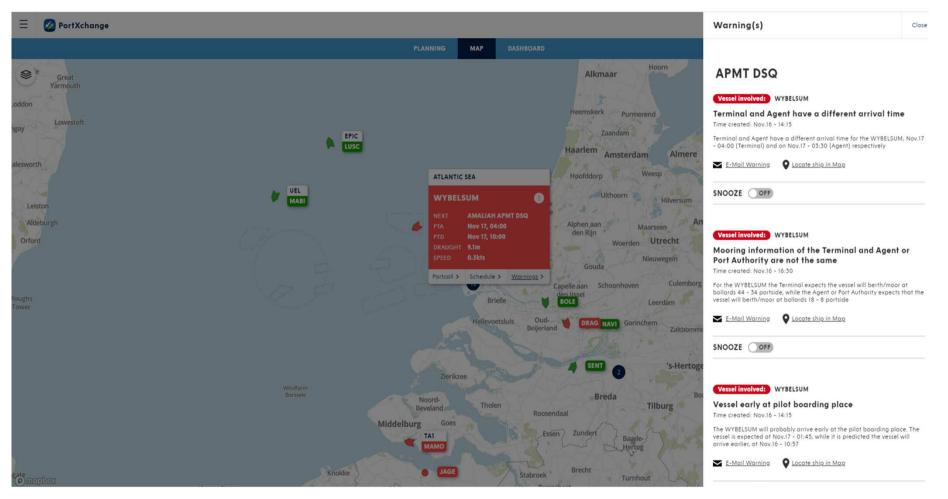


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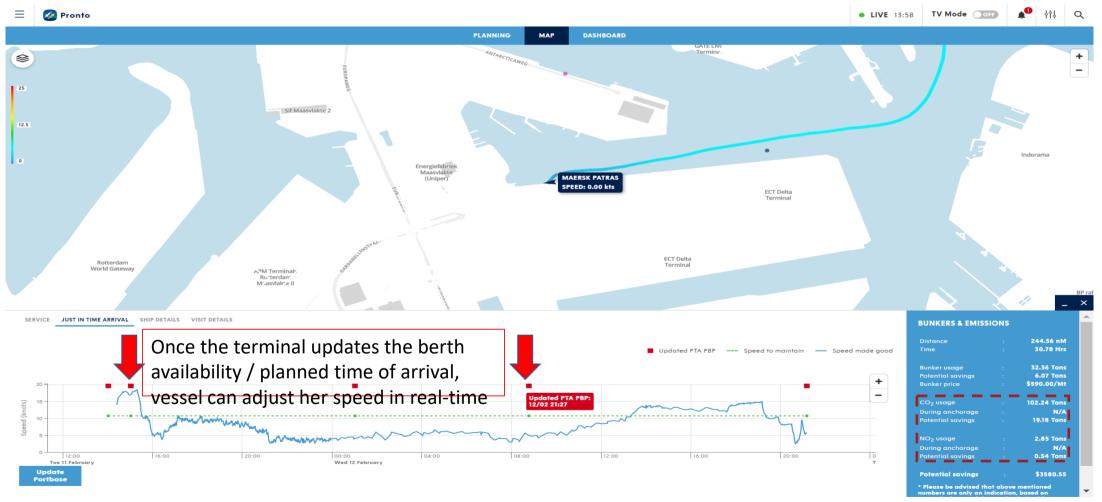
Use Synchronizer abhishek nair; 2022-09-21T07:33:42.012

Pillar 2 - Timely notifications and warnings





Pillar 3 – Just In Time Arrivals to eliminate waiting time at anchorage that drives operational efficiency, lesser congestion and a greener port





Supporting over 100.000 port calls worldwide





Bespoke solutions tailored to industry and client's needs



Improve utilization rates and productivity of client's assets and ³ increase customer satisfaction through the use of AI-enabled planning tools for proactive decision-making.





an1

Folie 9

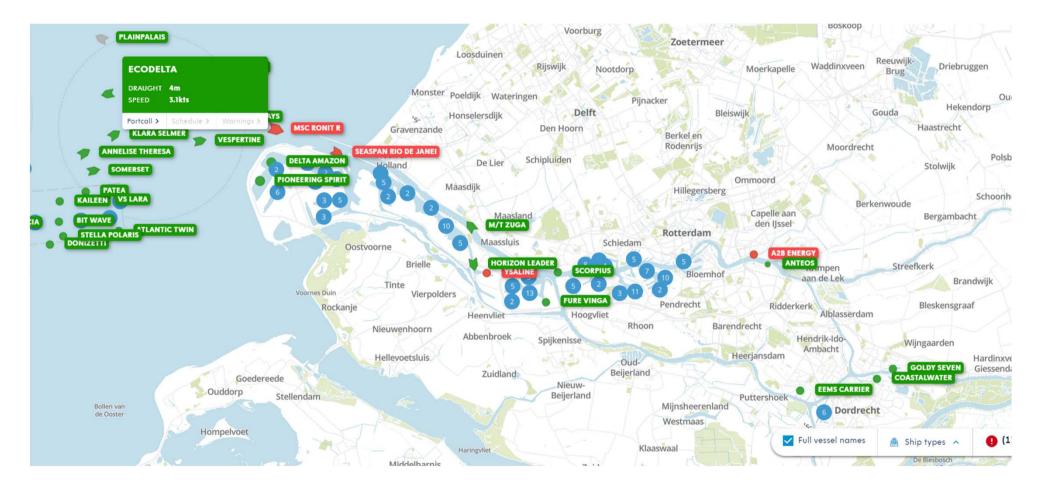
an0 Include reference to Miss river

abhishek nair; 2022-09-21T07:08:46.112

an1 Traffic and characteristics abhishek nair; 2022-09-21T07:09:02.415 **Bespoke solutions tailored to industry and client's needs**

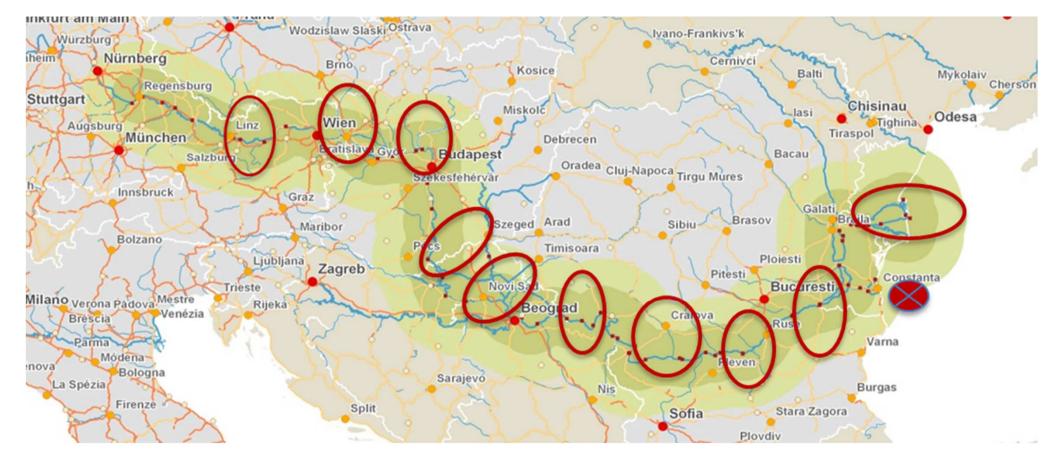


Similarities and disparities with the Danube River Ports ecosystem





Similarities and disparities with the Danube River Ports ecosystem



Courtesy : © Pro Danube



an0 Container vs dry bulk abhishek nair; 2022-09-21T07:26:07.167

Addressing the essential needs of a multi-port ecosystem

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Start					End				
	Event	Source	Time	Last updated		Event	Source	Time	Last update
	ATAPilotBoardingPlace	Ais/AIS	Mar.19 - 12:39	Mar.19 - 12:40		ATABerth	Terminal/Navis APMT Algeciras	Mar.19 - 13:30	Mar.19 - 13
	ATPilotOnBoard	Pilot/Port of Algeciras	Mar.19 - 12:39	Mar.19 - 12:39		ATABerth	Ais/AIS	Mar.19 - 13:22	Mar.19 - 13
	PTAPilotBoardingPlace	Port Authority/Port of Algeciras	Mar.19 - 12:42	Mar.19 - 12:13		ATABerth	Port Authority/Port of Algeciras	Mar.19 - 13:12	Mar.19 - 13
	ETAPilotBoardingPlace	Ais/Pronto AIS Predictor	Mar.19 - 12:52	Mar.19 - 12:01		ETABerth	Terminal/Navis APMT Algeciras	Mar.19 - 13:30	Mar.19 - 13
	PTAPilotBoardingPlace	Derived/Predictor (based on Terminal)	Mar.19 - 12:48	Mar.19 - 11:25		ETABerth	Port Authority/Port of Algeciras	Mar.19 - 13:36	Mar.19 - 13
	ETAPilotBoardingPlace	Carrier/Maersk Coms4T	Mar.18 - 22:00	Mar.15 - 04:45		ETABerth	Predictor/Predictor	Mar.19 - 13:21	Mar.19 - 12
	ETPilotOnBoard	Pilot/Port of Algeciras	Mar.19 - 12:42	Mar.19 - 12:32		ETABerth	Agent/Port of Algeciras	Mar.19 - 13:00	Mar.19 - 11
	ATAPort	Port Authority/Port of Algeciras	Mar.19 - 12:39	Mar.19 - 12:43		ETABerth	Carrier/Maersk Coms4T	Mar.19 - 00:01	Mar.10 - 12
	ATAPort	Ais/AIS	Mar.19 - 12:18	Mar.19 - 12:28		ATPilotDisembarked	Pilot/Port of Algeciras	Mar.19 - 13:29	Mar.19 - 1
	ATAPort	Agent/Marmedsa - ESALG - Agent	Mar.19 - 11:00	Mar.19 - 17:41					
	ETAPort	Agent/Marmedsa - ESALG - Agent	Mar.19 - 13:31	Mar.18 - 13:36					



Close X

Pillar 4 - Network effects

- Fostering co-operation between ports while staying maintaining a healthy competition
 - Better utilization of fixed infrastructure
 - Eases pressure off road and rail transport networks
- Facilitate Synchro-modality
- Drives economic growth and employment for local communities in the region.
- Greenhouse gas Emissions per unit transport work reduced significantly



Folie 14

an0	No congestion due to less cargo abhishek nair; 2022-09-21T07:24:50.022
an1	Include competition abhishek nair; 2022-09-21T07:25:13.032
an2	Foster cooperation abhishek nair; 2022-09-21T07:25:21.621
an3	Facilitate Synchromodality abhishek nair; 2022-09-21T07:34:01.573

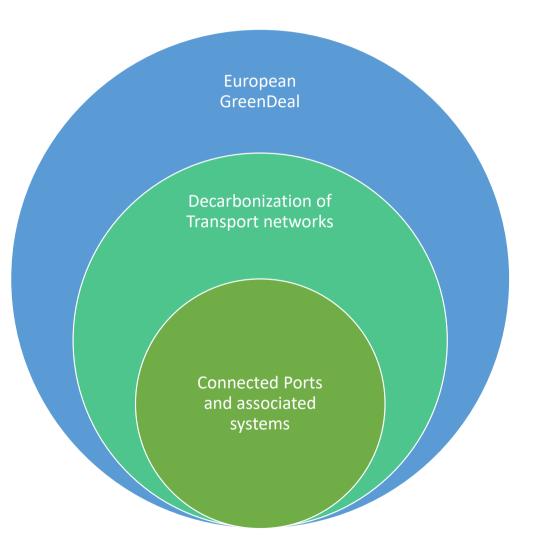
Marine Emissions Dashboard

CO1 CH1 NO 95 MT 21 MT No UNDERWAY ANCHORED MOORED TOTAL CO1 96 MT 13 MT CO1 140 h / 95 h MT SO 4h / 41.5 MT CO2 96 h / 49.8 MT CO2 140 h / 95 h MT SO 74 h / 41.5 MT CO2 96 h / 49.8 MT CO2 140 h / 95 h MT SO 74 h / 1.1 MT SO 22 h / 1.2 MT SO 96 h / 1.1 MT SO 140 h / 95 h MT SO 74 h / 1.1 MT SO 22 h / 1.2 MT SO 90 h / 1.1 MT SO 140 h / 95 h MT SO	Total Emissions in NLRTM	Components Bre	akdown			
UNDERWAY ANCHORED MOORED TOTAL C0, 38h / 10.0MT C0, 96h / 49.8 MT C0, 140h / 95.1 MT	CO₂ CH₄ N₂O	VESSEL TYPE				
Co. 4h/41.5 MT Co. 96h/49.8 MT Co. 40h/5.1 MT Ch. 138 MT Co. 140h/95.1 MT Ch. Co. Mon Ch. Mon Ch. Mon Ch. Co. Mon Ch. <th></th> <th>Bulk Carrier</th> <th>CO₂ 38h / 21.0 MT CH₄ 14h / 3.8 MT N₂O 68h / 0.4 MT</th> <th>CO₂ 12h / 11.5 MT CH₄ 77h / 10.4 MT N₂O 45h / 12.5 MT</th> <th>CO₂ 43h / 0.6 MT CH₄ 97h / 2.2 MT N₅O 33h / 6.9 MT</th> <th>CO, 93h / 33.1 MT CH, 188h / 16.5 MT N,O 146h / 19.8 MT</th>		Bulk Carrier	CO ₂ 38h / 21.0 MT CH ₄ 14h / 3.8 MT N ₂ O 68h / 0.4 MT	CO ₂ 12h / 11.5 MT CH ₄ 77h / 10.4 MT N ₂ O 45h / 12.5 MT	CO ₂ 43h / 0.6 MT CH ₄ 97h / 2.2 MT N ₅ O 33h / 6.9 MT	CO, 93h / 33.1 MT CH, 188h / 16.5 MT N,O 146h / 19.8 MT
Emissions over time Co. 55h / 8.1 MT CH. 36h / 2.0 MT NO 96h / 7.4 MT Co. 22h / 7.8 MT So. 39h / 1.2 MT Co. 14h / 27.0 MT CH. 36h / 2.2 MT Co. 14h / 27.0 MT CH. 38h / 10.2 MT Co. 14h / 27.0 MT CH. 38h / 10.2 MT Co. 98h / 42.9 MT CH. 38h / 10.2 MT May 12 May 13 May 14 May 15 May 17 May 18 May 19 May 19 Move 14 May 16 May 17 May 18 May 19 May 19 MooRED Co. 24h / 18.8 MT Co. 156h / 30.1 MT Co. 156h / 30.2 MT Co. 256h / 22.0 MT Co. 256h / 22.0 MT Co. 256h / 22.0 MT	CO ₂ 4h / 41.5 MT CO ₂ 96h / 49.8 MT CO ₂ 40h / 3.8 MT CO ₂ 140h / 95.1 MT CH ₄ 92h / 8.8 MT CH ₄ 43h / 1.3 MT CH ₄ 18h / 10.4 MT CH ₄ 153h / 20.6 MT N ₂ O 37h / 1.5 MT N ₂ O 60h / 5.0 MT N ₂ O 78h / 4.4 MT N ₂ O 175h / 11.0 MT	Chemical Tanker	UNDERWAY CO, 31h / 9.8 MT CH, 61h / 6.1 MT N,O 34h / 10.5 MT	ANCHORED Co, 3h / 18.5 MT CH, 15h / 19.3 MT N,O 38h / 3.0 MT	MOORED Co, 44h / 6.0 MT CH, 64h / 6.9 MT N,O 64h / 2.6 MT	TOTAL CO, 78h / 34.4 MT CH, 140h / 32.3 MT N,O 136h / 16.1 MT
Container Ship UNDERWAY ANCHORED MOORED TOTAL Co, 41h / 0.6 MT CH, 55h / 1.5 MT N,O 46h / 11.3 MT SO, 37h / 1.0 MT Co, 91h / 10.7 MT CH, 74h / 8.9 MT Co, 24h / 18.8 MT CH, 36h / 21.2 MT Co, 156h / 30.1 MT CH, 36h / 21.2 MT Co, 156h / 30.1 MT CH, 36h / 21.2 MT Co, 156h / 30.1 MT CH, 36h / 21.2 MT Co, 156h / 30.1 MT Co, 156h / 30.1 MT Co, 156h / 30.1 MT Ch, 156h / 30.1 MT Co, 156h / 30.1 MT Ch, 156h	EMISSIONS OVER TIME	Combination Carrier	CO ₂ 53h / 8.1 MT CH ₂ 36h / 2.0 MT N ₂ O 96h / 7.4 MT	CO ₂ 22h / 7.8 MT CH ₄ 87h / 10.2 MT N ₂ O 99h / 10.5 MT	CO ₂ 14h / 27.0 MT CH ₄ 24h / 3.2 MT N ₂ O 49h / 1.3 MT	CO, 89h / 42.9 MT CH, 147h / 15.4 MT N,O 244h / 19.2 MT
CO, 73h / 7.9 MT CH, 55h / 18.9 MT NO 62h / 12.0 MT NO 84h / 8.8 MT	May 12 May 13 May 14 May 15 May 16 May 17 May 18 May 19	Container Ship	CO ₂ 41h / 0.6 MT CH ₄ 5h / 1.5 MT N ₂ O 46h / 11.3 MT	CO ₂ 91h / 10.7 MT CH ₄ 74h / 8.9 MT N ₂ O 34h / 10.5 MT	CO ₂ 24h / 18.8 MT CH ₁ 36h / 21.2 MT N,O 2h / 8.7 MT	CO ₂ 156h / 30.1 MT CH ₄ 115h / 31.7 MT N ₂ O 82h / 30.6 MT
		Crude Oil Tanker	CO, 73h / 7.9 MT CH, 55h / 18.9 MT N,O 62h / 12.0 MT	CO ₂ 88h / 9.8 MT CH ₄ 91h / 16.7 MT N ₂ O 84h / 8.8 MT	CO ₂ 93h / 2.6 MT CH ₄ 90h / 26.8 MT N ₂ O 88h / 11.7 MT	CO, 254h / 20.3 MT CH, 236h / 62.4 MT N,O 234h / 32.5 MT



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Towards a connected ports ecosystem...



A digital port is a connected port

A connected port is one which harnesses the collective expertise of manpower, AI and machinery to drive operational efficiency

An operationally efficient port is a greener and safer port



PortXchange introduction Mission

To become world leader in sustainable portcalls

